

# 510 12713 & Sons LLC. Concrete

Redefining Excellence! **Residential & Private Commercial** 



- 🦞 Lisbon Ohio 💢 Brooksville Florida
- Main Office: 888-973-7805
  - www.Stoltzfusandsons.com

## Company background, Our Core Values and Mission:

If life experience would give degrees I'd have a list of qualifiers in business, but as it is, I grew up on a farm then went straight to the construction industry after school. In 2011 I ventured out to start my own business not realizing at the time, just because I know a trade well doesn't mean I know how to run a business...



Time and hard knocks have changed that since then and I now understand the importance of delegation and a fully functioning team where we bring on qualified team members to take on the respective roles that it takes to own, operate and manage a professional business!

Here at Stoltzfus and Sons Concrete, we greatly value our team function! We value talent and experience at the highest levels! This is why you will notice our crews actually enjoy showing up to work and take pride in what we do! It's not just a job, it's a team effort and we all value each other for the experience and effort each member brings to the table! We are proud to be Americans and we are proud to be a part of a team and culture that truly cares about each other along with the work we do!

It should go without saying, As a team we greatly value our clients! We recognize with no customers we have no sustainable business. As a part of our "non-negotiables", Each team member here genuinely enjoys his role in the company, so we all have a vested interest in providing our clients with a great experience, so that we can continue doing the work we love to do, along with building a brand we are proud of, and one that will be here to serve our great customers for many years to come!

Our mission in a nutshell is, to give every one of our clients the best experience possibly imagined, from communication, timely responses, team courtesy and product outcome! Along with providing for our own employees an opportunity unlike any other with providing the proper equipment and tools to be able to do our roles very well in a very efficient manner!

Thank you for giving us the opportunity to serve you!









## **Decorative Design:**

When it comes to decorative concrete in this day and age the possibilities are absolutely endless!!

At Stoltzfus and Sons Concrete, we have the ability and creativity to design and build out almost anything you can imagine!

Why settle for boring white concrete if you can incorporate a stunning design to bring your patio or walkway to life in a whole new way!!?

Pictured here are just a few of our most popular designs of stamped concrete that you are certain to fall in love with!

Some key options pictured are:

- Separate Border colors.
- Rock design on stair faces.
- Seamless stamp, (Most Popular)
   pictured on stairs and black marbled
   picture below.
- Cedar plank stamp design.
   (2nd most popular)
- Antique Agent (Standard on all decorative Stamp design) The 2-tone affect.

And just so you know; We can always add a single color to our standard broom finish concrete as well, to give you a little edge above the rest without the cost of a full stamp design project. Depending on the color this can also help make the stains of wear and weather less obvious.

Contact us for a free on-site consultation where one our design specialist will be happy to assist you with design ideas and/or build off of your input...

Note!: While the onsite consultation is free, we do not give out digital art designs.
When available those may be purchased.

## What to expect when contracting your project with us:

At Stoltzfus and Sons Concrete, we are always looking for ways to improve our overall outcome!

We take our mission very seriously to give you the best possible experience in your project installation process.

#### Step by step, what to expect:

#1. You contact us to request a quote from us, either online or by phone call.

We return all initial contacts within the same business day.

#2. Someone from our team will meet you at the site (usually within the next 2 business days) to evaluate your request, ensure we understand your desired outcome and most times will be able to estimate the cost of project immediately.

#3. You will receive a written and detailed quote from us within the next business day.

#4. You "approve" the quote and sign the written contract along with provide the required downpayment to get your project on our install schedule. Note: Downpayment amounts vary based on project sizes. All quotes include the required deposit to be put on schedule.

#5. You will receive an automated text once we review the quote approval and have secured your spot on the schedule.

#6. Next is the Installation! Someone will always confirm the install by phone call the day before to include a short briefing on the project details...

#7 All projects are followed up with a "wrap up" usually consisting of; removing forms, cutting control joints and general clean up.

Payment is expected (in full) on the day of "wrap up" and project completion.

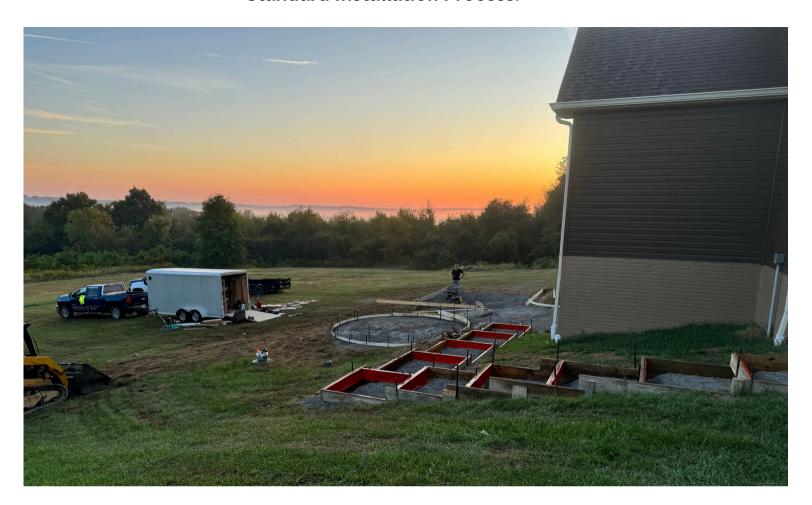
A receipt will be emailed upon processing your final payment.







#### **Standard Installation Process:**



#### Here are some specs and practices we include as a part of our Standard Installation procedure:

- First we always do our best to Maintain a clean work site throughout the duration of the project.
- Final grading and compaction.
- Forming carpentry as needed.
- Once formed we ask for "approval" on slopes and layout before we continue.
- Pour and finish concrete per agreed upon written specs.
- Remove forms Usually the following day.
- Saw cut control joints.
- Broom clean or Power-wash if applicable.
- Backfill edges with sod or gravel if applicable.
- Apply sealer on final day for stamped projects.

Of course, each project is unique so always refer to the written quote for per job specific details.

#### Warranty Facts about concrete in general:

- 1. All concrete will crack. We do our best to prevent random cracks by cutting control joints and ensuring proper compaction and a consistent grade depth. If our concrete cracks at random we will provide the labor to replace with the only cost to you being the concrete itself.
- 2. All concrete will cure over time. It is recommended to completely stay off new concrete for at minimum a week and longer for heavier trucks. This also varies by pad thickness and PSI. This is another reason there are no warranties against concrete cracking. It gets hard to prove vehicles did in fact stay off until concrete was properly cured. And technically concrete takes up to 28 days to fully cure. We do not give warranties but we will always do our best to be fair!

## Questions to ask when hiring a Concrete Contractor:

#### 1. Are You Licensed and Insured?

- Why Ask: A licensed contractor has met local or state requirements and knows the building codes. Insurance protects you in case of accidents or property damage.
- Follow-Up: Request proof of both licensing and insurance, including general liability and workers' compensation.

#### 2. How Much Experience Do You Have?

- Why Ask: Experience ensures the contractor has the skills needed to complete your project correctly.
- Follow-Up: Ask for examples of previous work or a portfolio specific to your project type (e.g., driveways, patios, foundations).

#### 3. Can You Provide References or Reviews?

- Why Ask: Feedback from past clients can give insight into the contractor's reliability, work quality, and professionalism.
- Follow-Up: Look up online reviews on platforms like Google, Yelp, or Better Business Bureau (BBB).

#### 4. What is the Timeline for Completing the Project?

- Why Ask: You'll want to know how long the project will take and whether the contractor can meet your schedule.
- Follow-Up: Get the timeline in writing to avoid misunderstandings.

#### 5. Will You Handle Permits and Inspections?

- Why Ask: Many concrete projects (e.g., foundations, driveways) require permits or inspections.
- Follow-Up: A reputable contractor should be familiar with local regulations and handle the permit process on your behalf.

#### 6. What is the Total Cost, and What Does it Include?

- Why Ask: Understand the full cost, including materials, labor, and any additional fees.
- Follow-Up: Request a detailed written estimate to avoid surprises later.

#### 7. Do You Offer a Warranty or Guarantee?

- Why Ask: A warranty ensures the contractor will fix issues related to workmanship or materials within a specific timeframe.
- Follow-Up: Get warranty terms in writing.

#### 8. What Type of Concrete Do You Use?

- Why Ask: Different projects may require specific concrete types or mixtures (e.g., stamped concrete, high-strength mixes).
- Follow-Up: Ensure the material suits your project and complies with building codes.

#### 9. How Will You Prepare the Site?

- Why Ask: Proper site preparation (grading, leveling, compacting) is essential for a durable concrete installation.
- Follow-Up: Ask how they will address potential drainage or soil issues.

#### 10. What Safety Measures Do You Follow?

- Why Ask: Safety protects workers, your property, and any nearby structures.
- Follow-Up: Verify they follow OSHA guidelines and use proper equipment.

#### 11. How Will You Prevent Cracking or Other Issues?

- Why Ask: Concrete can develop cracks if not installed or cured correctly.
- Follow-Up: Ask about control joints, reinforcement (rebar or mesh), and curing methods.

#### 12. What is Your Payment Schedule?

- Why Ask: Avoid paying the full amount upfront. Reputable contractors typically accept payment in phases.
- Follow-Up: Ensure the payment terms are outlined in the contract.

#### 13. Who Will Be Performing the Work?

- Why Ask: Some contractors outsource work to subcontractors, which could impact quality or communication.
- Follow-Up: Confirm who will be on-site and managing the project.

#### 14. Can You Handle Weather Delays?

- Why Ask: Concrete work is sensitive to weather conditions, particularly rain or extreme temperatures.
- Follow-Up: Ask how weather-related delays are handled.

#### 15. Do You Clean Up After the Job?

- Why Ask: A professional contractor should leave your property in good condition after completing the project.
- Follow-Up: Clarify if clean-up is included in the estimate.

Having answers to these questions can help you make an informed decision when hiring a concrete contractor.

#### Stoltzfus & Sons LLC 🔼

## What our customers are saying....

8367 Depot rd, Lisbon, OH 44432



#### Malissa Correia

★★★★ 29 weeks ago

Stoltzfus & Sons did a fantastic job on my new driveway. They worked with us throughout the whole build and even made sure we were satisfied with their work every step of the way. Easily the best looking driveway in the area.



#### (owner)

29 weeks ago

It was a great pleasure to be able to do this project for you Scott and Malissa, and y'all were a great couple to work for! Thank vou!

#### Stoltzfus & Sons LLC 7

8367 Depot rd, Lisbon, OH 44432



#### Eric Powell

★★★★ 23 weeks ago

Joseph and his Crew put in a new concrete sidewalk for us and also fixed a drainage issue while they were here. I can't recommend them enough. They did great work at a fair price. Give them a call, you won't regret it.

#### Stoltzfus & Sons LLC 7

8367 Depot rd, Lisbon, OH 44432



#### Russ Osborne

★★★★ 10 weeks ago

Could not be more pleased with our new driveway. From start to finish the entire crew was hard working, friendly and dedicated to doing a professional job, which they accomplished with flying colors. To Joe, Matt and the entire crew, well done and we highly recommend you guys for any concrete excavation work anyone is looking for. Russ& Fran Osborne Boardman

#### Stoltzfus & Sons LLC [7]

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#### **Marcos**

★ ★ ★ ★ ★ 7 weeks ago

Amazing experience working with Joseph and his crew .. Project come out better than expected. They handle all the work in a professional and timely matter. From the removal of the existing concrete to the prep site work and the pouring of the new cement .. All the underground drainage piping and the deck post sono tubes was spot on.. Joseph kept me posted with the progress as I was out of state and was able to do a video walk through of the scope of work when he was done.. The front retaining wall also was done right. It was a true pleasure to work with an amazing gentleman, Joseph is very honest and hard working. Thank you for all your hard work and the your crew... I be working with him again in the near future...

#### Stoltzfus & Sons LLC Z

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#### **David Custer**

★★★★ 31 weeks ago

You should hire this local family owned business. Very professional, very thorough, very friendly, and very reasonable prices. Went above and beyond at every opportunity. The project was a challenging patio install and I couldn't be happier. Thank you Joseph!



#### (owner)

31 weeks ago

I appreciate the project David! It was a pleasure to work for you!



#### Certificate of Ohio Workers' Compensation

This certifies that the employer listed below participates in the Ohio State Insurance Fund as required by law. Therefore, the employer is entitled to the rights and benefits of the fund for the period specified. This certificate is only valid if premiums and assessments, including installments, are paid by the applicable due date. To verify coverage, visit www.bwc.ohio.gov, or call 1-800-644-6292.

This certificate must be conspicuously posted.

Policy number and employer 80176734

STOLTZFUS & SONS LLC, - LIMITED LIABILITY COMPANY

8367 Depot Rd Lisbon OH 44432-9424

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/ Administrator/CEO

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